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Curriculum Vitae

Jane Sell

ADDRESS

Office: Department of Sociology
Texas A&M University
College Station, TX 77843-4351 (979 845-6120)
j-sell@tamu.edu

EDUCATION

BS University of Wisconsin-Madison, 1971 (American Institutions, Secondary Education)
MS Texas A&M University, 1974 (Sociology)
Ph.D. Washington State University, 1979 (Sociology)

PROFESSIONAL POSITIONS

Assistant Professor, Associate Professor, Professor, Texas A&M University, 1978-present
Adjunct Professor, Public Policy Analysis, University of North Carolina, 1995-1998

TEACHING

Undergraduate:

Introductory Sociology, Methods of Social Research, Advanced Methods of Social Research, Social Psychology, Honors Social Psychology, Interdisciplinary Perspectives on Bargaining (interdisciplinary course), Introduction to the Liberal Arts (interdisciplinary course), Gender and Society, Society of Gender

Graduate:

Social Psychology, Seminar in Small Groups, Theory Construction, Special Topics in Social Psychology, Experimental Design for the Social Sciences

ADMINISTRATIVE EXPERIENCE

Graduate Advisor, Department of Sociology, Texas A&M, Spring 1986-Spring 1989
Associate Department Head, Department of Sociology, Texas A&M, Winter 1993 - June, 1995; Winter, 2005 to 2011
Department Head, Department of Sociology, Texas A&M, Fall, 2011-Fall 2016.

Interim Department Head, Department of Sociology, Texas A&M, Summer 2018-present

REFEREED PUBLICATIONS

1979 Michael W. Martin and Jane Sell
"The Role of the Experiment in the Social Sciences," *The Sociological Quarterly* 20
581-590.

1980 Michael W. Martin and Jane Sell
"The Marginal Utility of Information: Its Effects Upon Decision-Making," *The Sociological Quarterly* 21:233-242.

1980 Michael W. Martin and Jane Sell
"In Defense of Microeconomic Theory: A Comment" *American Sociological Review*
45 (April):349-351.

1981 Larry H. Hembroff, Michael W. Martin and Jane Sell
"Total Performance Inconsistency and Status Generalization: An Expectation States
Formulation," *The Sociological Quarterly* 22 (Summer):421-430.

1983 Jane Sell and Michael W. Martin
"The Effects of Group Benefits and Type of Distribution Rule on Non-Compliance
to Legitimate Authority." *Social Forces* 61 (June):1168-1185.

1983 Michael W. Martin and Jane Sell
"Self-Awareness, Information Utilization and Social Influence in Cooperative
Task Settings." *Sociological Focus* 16 (April):147-153.

1983 Jane Sell and Michael W. Martin
"An Acultural Perspective on Experimental Social Psychology." *Personality and
Social Psychology Bulletin* 9 (September): 345-350.

1984 Jane Sell and Lee Freese
"The Process of Eliminating Status Generalization." *Social Forces* 63: 538-551.

1985 Michael W. Martin and Jane Sell
"The Effect of Equating Status Characteristics on the Generalization Process." *Social
Psychology Quarterly* 48:178-182.

1986 Michael W. Martin and Jane Sell
"Rejection of Authority: The Importance of Type of Distribution Rule and Extent of
Benefit." *Social Science Quarterly*: 855-868.

1988 Jane Sell

"Types of Public Goods and Free-Riding" in *Advances in Group Processes*, Vol. 5, E. Lawler and B. Markovsky (eds.) JAI Press, pp. 119-140.

1988 W. I Griffith and Jane Sell
"The Effects of Competition on Allocators' Preferences for Contributive and Retributive Justice Rules." *European Journal of Social Psychology*. 18: 443-455.

1991 Mark Havitz and Jane Sell
"The Experimental Method in Leisure/Recreation Research: Promoting a More Active Role." *Leisure and Society* 14:47-68.

1991 Jane Sell and Rick K. Wilson
"Levels of Information and Contribution to Public Goods." *Social Forces* 70:107-124.

1993 W. I. Griffith, Jane Sell and M. J. Parker
"Self-Interested Versus Third Party Allocations of Reward." *Social Psychology Quarterly*, 56:148-155.

1993 Ronald E. McCarville, John L. Crompton and Jane Sell
"The Influence of Outcome Messages on Reference Prices." *Leisure Studies* 15:115-130.

1993 Jane Sell and W. I. Griffith
"Are Inputs Sometimes Outcomes: Some Thoughts on Definition in Distributive Justice." *Social Justice Research* 6:383-398.

1993 Jane Sell, W. I. Griffith and Rick K. Wilson
"Are Women More Cooperative than Men in Social Dilemmas?" *Social Psychology Quarterly*, 56:211-222.

1995 David K. Loomis, Charles M. Samuelson and Jane Sell
"Effects of Information and Motivational Orientation on Harvest of a Declining Renewable Resource." *Society and Natural Resources* 8:1-18.

1997 Jane Sell and Yeongi Son
"Comparing Public Goods and Common Pool Resources: Three Experiments." *Social Psychology Quarterly*. 60:118-137.

1997 Rick K. Wilson and Jane Sell
"Liar, Liar...: Reputation and Cheap Talk in Repeated Settings." *Journal of Conflict Resolution*. 41:695-717.

1997 Jane Sell
"Gender, Strategies, and Contributions to Public Goods." *Social Psychology Quarterly* 60:252-265.

- 1999 Jane Sell and Rick K. Wilson
 "The Maintenance of Cooperation: Expectations of Future Interaction and the Trigger of Group Punishment." *Social Forces* 77:1551-1570.
- 2000 Jane Sell, J. David Knottnerus, Christopher Ellison, and Heather Mundt
 "Reproducing Social Structure in Task Groups: The Role of Structural Ritualization." *Social Forces* 79:1243-1264.
- 2002 Jane Sell, Zeng-yin Chen, Pam Hunter-Holmes and Anna Johansson
 "A Cross-cultural Comparison of Resource Goods and Public Goods." *Social Psychology Quarterly* 65:285-297.
2004. Jane Sell, Michael J. Lovaglia, Elizabeth Mannix, Charles D. Samuelson and Rick K. Wilson
 "Investigating Conflict, Power and Status Within and Between Groups." *Small Groups Research*, 35: 44-72.
2004. Anna C Johansson and Jane Sell
 "Sources of Legitimation and Their Effects of Group Routines: A Theoretical Analysis," Pp. 89-116 in *Research in the Sociology of Organizations* (Cathryn Johnson, ed); Elsevier.
2005. Michael J. Lovaglia, Elizabeth Mannix, Charles D. Samuelson and Rick K. Wilson
 "Conflict, Status and Power," Pp. 139-184 in Poole, M. S. & Hollingshead, A. B. (Eds). *Theories of Small Groups: An Interdisciplinary Perspective*. Sage Publications: Thousand Oaks, CA.
2005. Carla Goar and Jane Sell
 "Decreasing Racial Inequality in Task Groups through Task Definition." *The Sociological Quarterly* 46:525-543.
2006. R. A. McCleery. R. B. Ditton, J. Sell, and R. R. Lopez
 "Understanding and Improving Attitudinal Research in Wildlife Sciences." *Wildlife Society Bulletin*, 34: 537-541.
2006. Jane Sell
 "The Sociology of Group Dynamics." Pp. Chapter 16 in *21st Century Sociology; A Reference Handbook*. Clifton D. Bryant and Dennis L. Peck (eds.). Sage Publications: Thousand Oaks, CA.
2008. Jane Sell
 "Introduction to Deception Debate." *Social Psychology Quarterly*.71: 213-214

2009. Jane Sell and Tony P. Love
 "Common Fate, Crisis and Cooperation in Social Dilemmas." Pp. 53-80 *Advances in Group Processes: Altruism and Prosocial Behavior in Groups* 26, Shane Thye and Edward J. Lawler (eds.) Emerald Publishing.
2009. Jane Sell and Kathy J. Kuipers
 "A Structural Social Psychological Perspective on Gender Differences in Cooperation." *Sex Roles*. 317-324.
2011. Jane Sell, Stuart Hysom, Louis Lang, Tony P. Love, Bianca Manago, Huong Le and Tiffany Spivey.
 "Developing a Social Psychology Lab on a Shoestring," *Current Research in Social Psychology* 16: 5 pages. <http://www.uiowa.edu/~grpproc/crisp/prior.html>
2012. Jane Sell, J. David Knottnerus and Christina Adcock-Azbill.
 "Disruptions in Task Groups," *The Social Science Quarterly* 94:715-731.
2012. D'Lane Compton, Tony Love and Jane Sell.
 "Developing and Assessing Inter-coder Reliability in Group Interaction, *Sociological Methodology*, 42:348-364.
2013. Carla Goar, Jane Sell, Bianca Manago, Calixto Melero and Bobbi Reidiger.
 "Race and Ethnic Composition of Groups," *Advances in Group Processes*, edited by Shane Thye and Edward J Lawler, pp. 47-75.
2016. Jane Sell and Murray Webster. Jr.
 "The Importance of Cross-Cultural Experiments for the Social Sciences," *Studia Sociologica* 8: 96-106.
2016. Murray Webster, Jr. and Jane Sell.
 "The Present Status and Future Prospects of Experiments in the Social Sciences," *Studia Sociologica* 8: 62-80.
2018. Jane Sell. "Definitions and the Development of Theory in Social Psychology." *Social Psychology Quarterly*. 81:8-22.
- Forthcoming. Timothy P. Berke and Jane Sell. "Educational Challenges in South Sudan." *Refugee Education: Strategies, Policies and Directions* (Patrick Blessinger and Enakshi Kapur, eds.) Emerald Publishing.
- Forthcoming. Bianca Manago, Jane Sell and Carla Goar. "Groups, Inequality, and Synergy." *Social Forces*

INVITED BOOK CHAPTERS

1980 Lee Freese and Jane Sell

"Constructing Axiomatic Theories in Sociology, Part I: 263-310, in *Theoretical Methods in Sociology: Seven Essays*, Lee Freese (ed.) Pittsburgh: The University of Pittsburgh Press, pp. 263-310.

1980 Lee Freese and Jane Sell

"Constructing Axiomatic Theories in Sociology, Part II in *Theoretical Methods in Sociology: Seven Essays*, Lee Freese (ed.) Pittsburgh: The University of Pittsburgh Press, pp. 310-368.

1995 Yeongi Son and Jane Sell

"Are the Dilemmas Posed by Public Goods and Common Pool Resources the Same?" in *Advances in Human Ecology*, Vol. 4, Lee Freese (ed.) JAI Press, pp. 60-88.

2007 Murray Webster, Jr. and Jane Sell

"Theory and Experimentation in the Social Sciences." Pp. 190—207 in *The Sage Handbook of Social Science Methodology* edited by William Outhwaite and Stephen Turner. Thousand Oaks, CA: Sage.

2010 Jane Sell, and Murray Webster, Jr. "Laboratory Experiments," Pp. 684-686 in *The SAGE Reference Project Encyclopedia of Research Design*, edited by Neil Salkind. Thousand Oaks, CA: Sage.

2012 Murray Webster, Jr. and Jane Sell

"Groups, and Institutions, Structures and Processes," Pp. 139-163 in *New Blackwell Companion to Sociology*, George Ritzer (ed). New York: Wiley-Blackwell.

2013 Jane Sell and Murray Webster." *Metody eksperymentalne w strukturalnej psychologii społecznej*" (Experimental methods in structural social psychology) in *Procesy Grupowe. Perspektywa Socjologiczna (Group Processes)* edited by Joanna Heidtman and Kinga Wysienska.

BOOK:

2007. Murray Webster, Jr. and Jane Sell, editors

Laboratory Experiments in the Social Sciences, Elsevier.

2014. Murray Webster, Jr. and Jane Sell (editors)

Laboratory Experiments in the Social Sciences, 2nd edition

2014 Jane Sell and Bruce Reese

“Social Dilemma Experiments in Sociology, Psychology, Political Science and Economics,” Pp. 225-245 in *Laboratory Experiments in the Social Sciences*, 2nd Edition, Murray Webster, Jr. and Jane Sell (eds.) New York: Elsevier.

2014. Murray Webster, Jr. and Jane Sell
“Why Do Experiments?” Pp. 5-23 in *Laboratory Experiments in the Social Sciences*,
Murray Webster, Jr. and Jane Sell (eds.) Elsevier.

OTHER PUBLICATIONS:

Encyclopedia entries:

2007. (and revised in 2014) Jane Sell, “Social Dilemma,” in George Ritzer (ed.)
Blackwell Encyclopedia of Sociology. Oxford: UK.

2007. Jane Sell, “Social Exchange,” in International Encyclopedia of the Social
Sciences, 2nd edition, edited by William A. Darity, Eduardo Bonilla-Silva, Philip
Costanzo, Patrick L. Mason, Paula McClain, David Scott and Theresa Singleton,
Thomson/Gale: Farmington Hills:MI.

2007. Jane Sell, “Microsociology” in International Encyclopedia of the Social
Sciences, 2nd edition, edited by William A. Darity, Eduardo Bonilla-Silva, Philip
Costanzo, Patrick L. Mason, Paula McClain, David Scott and Theresa Singleton,
Thomson/Gale: Farmington Hills:MI.

2007. Jane Sell, “Groups” in International Encyclopedia of the Social Sciences, 2nd
edition, edited by William A. Darity, Eduardo Bonilla-Silva, Philip Costanzo, Patrick
L. Mason, Paula McClain, David Scott and Theresa Singleton, Thomson/Gale:
Farmington Hills:MI.

2007. Kathy Kuipers and Jane Sell, “Sociology,” in International Encyclopedia of the
Social Sciences, 2nd edition, edited by William A. Darity, Eduardo Bonilla-Silva,
Philip Costanzo, Patrick L. Mason, Paula McClain, David Scott and Theresa Singleton,
Thomson/Gale: Farmington Hills: MI.

Commentary:

2006. Timothy J. Owens, Dawn T. Robinson, and Jane Sell. “Deputy Editors’
Note.” *Social Psychology Quarterly* 69:v-vi.

2015. Catherine Eckel and Jane Sell. “Searching for ‘Homo Socialis: A
Comment on Gintis and Helbing.” *Review of Behavioral Economics*: 40: 1-5.

2016. Kathy Charmaz and Jane Sell. “Methodological Advances and
Applications in Social Psychology: Introduction to the Special Issue. *Social
Psychology Quarterly*

Selected Articles from Newsletters:

2000. Raymond C. Battalio and Jane Sell. "Combining Sociology and Economics," pages 7 and 8 in *Perspectives*, Newsletter for the Theory Section of the ASA, October, 2000.

2000. Jane Sell, "A Discussion with Buzz Zelditch: Optimism about Social Psychology and Predictions about the Future," pages 3-4 in *Social Psychology*, Newsletter for the Social Psychology Section of the ASA, Fall, 2000.

2001. Jane Sell. "Ed Lawler: An Ambassador for Social Psychology" pages 3 and 8, *Social Psychology*, Newsletter for the Social Psychology Section of the ASA, Fall, 2001

2002. Jane Sell, "A Discussion with Bernard P. Cohen: Knowledge, theory, and Application," page 3 in *Social Psychology*, Newsletter for the Social Psychology Section of the ASA, Fall, 2002

2003. Jane Sell. "A Discussion with Peter J. Burke: Identity Control Theory," page 3 in *Social Psychology*, Newsletter for the Social Psychology Section of the ASA, Fall, 2003.

2003. Jane Sell. "Finding and Sustaining the Academic Commons," page 2 in *Social Psychology*, Newsletter for the Social Psychology Section of the ASA, Spring, 2003.

2005. Jane Sell, "From the Chair's Desk: Opening Methodological Access," page 1 and 4 in *Social Psychology*, Newsletter for the Social Psychology Section of the ASA, Spring 2005.

RESEARCH GRANTS (since 2000)

Jane Sell (PI), " The Generation of Cooperation through Initial Interactions," National Science Foundation, August 2000-August 2003, \$77,000

Anna C. Johansson (PI) and Jane Sell (Project Director), National Science Foundation Dissertation Grant, Spring 2001-Spring 2003, \$7500

Carla Goar and Jane Sell, ASA/NSF Future Directions in the Discipline. 2008, \$3500.

Jane Sell (Collaborative Research with Carla Goar), National Science Foundation, "Decreasing Inequality in Groups," 2010-2011, \$200,000

Tony P. Love (PI) and Jane Sell (Project Director), National Science Foundation, Dissertation Grant, Spring 2011-Spring 2012, \$6,798

PROFESSIONAL AND SERVICE ACTIVITY

Department

Member, Graduate Programs Committee, 1981-1983, 1986-1993

Advisor, Undergraduate Sociology Club, 1983-1988; 1997-2012

Coordinator, Computer Labs and Funds, 1982-1986

Graduate Advisor, 1986-1989

Chair, Graduate Student Recruitment and Retention Committee, 1986-1989; 2005-2009

Member, Faculty Recruiting Committee, 1985-1986, 1990-1991, 1993-1995; 1997-1998, 1999-2000, 2002-2003, 2007, 2012

Member, Executive Committee (elected departmental council), 1988-1989, 1990-1995; 1997-1999, 2001-2002; 2003-2004, 2005 -2007, 2008-2010; 2017-present

Chair, Tenure and Promotion Committee: 1997-1998; 1999-2000

Chair, Graduate Teacher Mentoring Committee, 1993-1995; 1997-2010

College

Member, Liberal Arts Honors Committee, 1978-1982

Designed and helped develop the Social Science Research Laboratory, Bolton Hall, 1980; Academic Building, 1990; Academic Building 2006 and 2009.

Member, Liberal Arts Teaching Excellence Committee, 1985-1987

Member, Academic Resources for Liberal Arts, 1986-1988, 1990-1993; Chair, 1993-1995

Member, Women's Studies Advisory Committee, 1986-1991; 2007-2010; Member, selection committee for Director of Women's Studies, 1992

Member, Annual Review Committee, Women's Studies, 2007-2011; 2017

College Representative, Liberal Arts Council, Fall 1987-1990 (Chair *pro tem*, 1988-89)

Member, Dean's Committee on Teaching, 1992-1995

Member, Dean's Advisory Committee, 2000; 2005-2007

Member, Liberal Arts Committee on Endowed Positions, 1998-2000

Member, Dean's Ad Hoc Advisory Committee on Merit Related Topics, 2002-2003

Member, College White Paper Committee, 2009-2010

Member, Dean Search Committee, College of Liberal Arts, 2010

Member, Search Committee for Political Science, Department Head, 2013

Member, Search Committee for Dean, College of Liberal Arts, 2015

Member, Steering Committee for Interdisciplinary Critical Studies, 2017-present

University

Member, University Computer Steering Committee, 1986

Member, Committee for Academic Freedom, Responsibility and Tenure, 1991-1993

Member, Graduate Appeals Committee, 1991-1995

Member, Athletic Council, 1992-1994

Member, Faculty Senate, 1997-1998

Member, University Honors Scholarships, 2001-2003

Member, Institutional Review Board (Human Subjects Review), 1987-1995; 2009-2011; 2013-2016

IRB focus group panel for Office of University Research, 2012

Texas A&M Press, member, 2005-present.

Professional

Chair, Cooley-Mead Award, American Sociological Association, Social Psychology Section, 1991-1992 (Member of Committee for 1993, 2008, 2017)

Secretary/Treasurer, Social Psychology Section, American Sociological Association, 1992-1995

Newsletter Editor, Social Psychology Section, American Sociological Association, 2000-2004

Newsletter Editor, Rationality and Society Section, 2007-present,

Council Member, Social Psychology Section, 2000-2003

Council Member, Mathematical Sociology, 2000-2003; 2007-2010, 2010-2011

Secretary/Treasurer for Rationality and Society Section, 2001-2003

Session Organizer/Discussant: Southwestern Sociological Association, 1989, 1991, 1993, 1994, 2000, 2013.

Discussant: Group Processes Annual Meeting, 1990; ASA, Group Process Session, 1991; ASA group process session, 1994; 1996, ASA social structure session, 1995; ASA, group processes; ASA Social Psychology 2010; ASA Social Psychology 2014.

Member, American Sociological Association Committee for Dissertation Awards, 1994- 1996 (Co-Chair, 1995-1996)

Session Organizer, American Sociological Association, Social Psychology Roundtables, Annual meetings, 1997; Session Organizer, American Sociological Association, Theory Section, Advances in Theory, 2003; Session Organizer, Group Processes 2010; Session Organizer, Mathematical Sociology 2014; Session Organizer, Rationality and Society 2018.

Council member, Theory Section, American Sociological Association, 2005-2007

Chair, Social Psychology Section, American Sociological Association, 2005-2006

Plenary Speaker, INGroup Meetings, Colorado Springs, 2009

Panelist, Sociology Panel, National Science Foundation, 1997-1999

Panelist, Decision, Risk and Management Sciences, National Science Foundation, 2007-2009

Panelist, Major Research Instrumentation for Social and Behavioral Sciences, Fall 2009

Council Member at Large, American Sociological Association, 2012-2015

Chair, Mathematical Sociology Section, 2013-2014; Chair-Elect, 2012-2013

Chair Rational Choice Section, 2017-2018

Chair, Mentoring for faculty committee, Social Psychology Section, American Sociological Association, 2017

Secretary/Treasurer, Altruism, Morality and Social Solidarity, 2016-2018.

Editorial Services:

Editorial Board, *The Sociological Quarterly*, July 1980-July, 1984

Editorial Board, *Social Forces*, July, 1988-August, 1991; 2011-2018.

Associate Editor, *Leisure Sciences*, July 1990-August, 1992

Editorial Board, *Social Psychology Quarterly*, March 1993-1998

Editorial Board, *Sociological Perspectives*, March 1993-1996

Editorial Board, *American Sociological Review*, January 1999-January 2002

Editorial Board, *Social Psychology Quarterly*, March 2002-2007, 2015-2018.

Deputy Editor, *Social Psychology Quarterly*, July 2003-2007.

Co-editor, special edition on New Methodological Innovations for *Social Psychology Quarterly*, 2015-2016

HONORS AND SPECIAL RECOGNITION

1985 Association of Former Students, Distinguished Teaching Award, College of Liberal Arts, Texas A&M

1991 Association of Former Students, Distinguished Teaching Award, University Level, Texas A&M

1995 College of Liberal Arts, Daniel Fallon Endowed Lectureship (with Melanie Hawthorne)

1998 Graduate Student Association Award (Kunze Award), Texas A&M University

2008-2011 Cornerstone Faculty Fellowship, College of Liberal Arts

2017 Cooley Mead Career Award, Social Psychology Section, American Sociological Association